

Stone Hill Large Group RFPs

To quote large groups, we will need:

Group information

- Legal name
- Address of headquarters
- SIC code / industry
- Effective date
- Number of eligible employees
- Participation percentage
- Employer contribution
- Carrier history last 3 years
- New hire waiting period

Census information for each employee (must be in Excel format)

- First & last name
- Date of birth
- Gender
- Zip code
- Enrollment tier (EE Only, EE+Sp, EE+Ch, Family)
- Employee status (active, COBRA, etc.)
- Enrolling or waiving (if waiving – why?)
- Plan election, if currently offered 2+ plans

Current & renewal plan information

- Renewal letter
- Rate history
- Current & renewal plan designs, including In and Out of Network benefit information
- Desired plan design, if different from current
- Ancillary offerings
- Enrollment/membership by month by plan
- Current & renewal rates
- Most recent billing statement
- Broker commission requested (optional)

Claims information

- Claims data last 24 months
- Month-by-month claims experience last 24 months
- Large claims report with diagnosis